REVENUE	2012	2013	2014	2015
Gifts/Grants/Donations/Contributions	\$0	2013	2014	2013
Sale of Goods & Services:	ŞÜ			
a. ACLS/LACLS Manual	\$31,050	\$32,000	\$35,000	\$35,000
b. Trifold	\$1,490	\$1,500	\$1,600	\$1,600
c. Assessment tools	\$83,602	\$85,000	\$87,500	\$90,000
d. Replacement kits e. Verification Kits/tools	\$936	\$1,000 \$10,000	\$1,000 \$22,025	\$2,000 \$24,450
	+	\$10,000		
f. Sanitizable Assessment Tool	+	¢1 000	\$10,000	\$15,000
g. Instructional Videos	¢20.000	\$1,000 \$34,507	\$2,000	\$3,000
Unrestricted Project Fund Total Pevenue	\$29,600	\$34,507	\$30,000	\$10,000
Total Revenue	\$146,678	\$165,007	\$189,125	\$181,050
EXPENSES	2012	2013	2014	2015
Line 14 - Fundraising Expenses	\$0			- = =
Line 15 - Grants, Donations, Gifts to Others	\$15,561	\$16,000	\$16,000	\$16,000
Line 17 - Director/Officer Compensation	, _0,001	, _ 5,550	, _ 5,550	, = 5,550
Director	\$18,750	\$25,000	\$25,000	\$25,000
employer taxes	\$1,076	\$3,633	\$3,633	\$3,633
Line 18 - Other Salaries and Wages	71,070	73,033	75,055	73,033
For website administration	\$3,030	\$0	\$0	\$0
Line 20 - Royalties	\$4,600	\$4,600	\$4,600	\$4,600
Line 23 - Other Expenses:	Ÿ + ,∪∪∪	۱ ,000	۰,000	γ -1 ,000
Bank Fees	\$36	\$732	\$735	\$775
Program Expenses - Manual (English)	\$10,227	\$12,000	\$12,500	\$13,000
Program Expenses - Manual (English) Program Expenses - Manual (Spanish)	\$10,227	γ±2,000	712,300	713,000
Program Expenses - Manual (Japanese)	\$0 \$0	\$2,000		
Program Expenses - Trifold -	\$1,600	72,000	\$1,600	
Program Expenses - Triloid - Program Expenses- Assessment tools	\$1,600	\$48,000	\$65,000	\$70,000
Program Expenses - Assessment tools Program Expenses - Translations	\$54,400	\$48,000	\$65,000	\$3,000
Promotion Expenses	\$900	\$9,000	\$5,000	\$5,000
Office Supplies	\$1,000	\$9,000	\$5,000	\$1,500
Telephone	\$1,000	\$2,500	\$1,882	\$1,500
Internet Expense	\$140	\$1,200	\$250	\$1,200
·				
Delivery & Postage Website management & development	\$1,500 \$2,500	\$1,500	\$3,000	\$3,000
Website management & development	\$2,500	\$1,000	\$1,200	\$1,200
Reproduction (Copying)	\$700	\$700	\$1,000	\$1,000
Transportation Costs	\$10,650	\$15,000	\$15,000	\$15,000
Permits & Licenses	\$25	\$25	\$25	\$25
Meeting costs	\$500	\$500	\$500	\$500
Fees Paid to Professionals	\$1,000	\$2,117	\$2,000	\$2,000
Unrestricted Project Fund	\$22,908	\$22,000	\$7,500	\$15,367
a. WFOT 2014			\$20,000	.
Technical Equipment		\$1,000	\$3,000	\$3,000
Nonprofit Organizational Fees	\$125	\$125	\$125	\$125
Other Expenses Subtotal	\$108,261	\$120,374	\$144,492	\$136,417
Total Expenses	\$146,678	\$165,007	\$189,125	\$181,050